MAINSPRING'S

CONTRACT LIFECYCLE MANAGEMENT (CLM) SERVICES

EMPOWER YOUR BUSINESS TO ACHIEVE MORE

EFFICIENCY: Streamline the entire contract lifecycle, from creation to negotiation to execution and renewal, saving you time and resources.

RISK MITIGATION: Identify and mitigate contract-related risk, ensuring compliance with legal and regulatory compliance

COST SAVINGS: Our services help optimize contract negotiations, minimize revenue leakage, and reduce legal feeds, leading to substantial cost savings

TEAMWORK: Collaborate seamlessly with internal and external stakeholders, improving communication and accelerating contract approvals.

DATA-DRIVEN INSIGHTS: Leverage our analytics and reporting tools to gain actionable insights into contract performance and trends.

WHY MAINSPRING?

At Mainspring, an Epic company, we're committed to helping organizations optimize their operations, reduce risk, and enhance overall efficiency through our comprehensive CLM services. Our team of experts specializes in delivering tailored CLM solutions that empower businesses to efficiently manage, analyze, and optimize their contract processes.

With our robust suite of services, you can gain greater control over your contracts, while mitigating risk and driving better business outcomes.

OUR SERVICES

Health Check - A Wellness Assessment of your existing CLM configuration to help unlock more value out of your current system.

Strategy & Planning- Helping clients assess, plan and deploy CLM capabilities quickly and successfully.

Design & Implementation - Providing a holistic approach to business transformation and the people, processes, technologies and data it impacts, and deploying in ways that have longevity and stickiness for maximum business impact.

System Integrations - Mainspring has experienced system integrators that can handle any up or downstream system, for example Salesforce, SAP Ariba, Oracle, DocuSign, Zilliant.

Contract Data Extraction/Migration - Leveraging AI and Machine Learning to conduct fast and accurate data extraction for migration, cleansing and subsequent analysis.

On-demand CLM Admins – We provide system administrator support for existing deployments and provide minor enhancements based on end user feedback and priorities.

Contracts AI-as-Service – We cleanse, manage, and maintain data integrity of your contract repository, and through AI, extract data fields from contracts that are relevant for your team.

Analytics-as-a-Service – We can bring your repository to life with user-friendly, intuitive Tableau dashboards.

OUR CLM SERVICES DELIVER REAL VALUE

15%
Improvement in Report and Analysis Insights

20%
Increase in Authoring and Negotiation Effectiveness

9.5%
Average Impact to Bottom Line

A FEW SUCCESSFUL CLM PROJECTS...

Abbott   Boston Scientific   COOK MEDICAL   esri   McKESSON

mastercard   Optimizely   Red Hat   WAYMO   WILD LIFE