



DIGITALLY TRANSFORMING CONTRACTING FOR 10+ YEARS

Mainspring, an Epic company, brings a comprehensive approach to delivering solutions and supporting our clients from strategy & planning, to implementation, and on-going managed services. Our goal is to ensure our clients greatest *Return on Contracts™* and investment in CLM & CPQ.

WHY MAINSPRING?

Mainspring is one of the world's leading Middle Office specialist for CLM, Quote-to-Cash and Source-to-Contract having completed over 1000 engagements for Fortune 5000 multi-national companies. Our projects span the entire quoting and contracting lifecycle to achieve greater profitability under the least amount of risk. Mainspring is one of the leading CLM and CPQ specialists and our projects achieve robust value for our partners and clients, including:

15%

**Improvement in
Report and Analysis
Insights**

20%

**Increase in Authoring
and Negotiation
Effectiveness**

9.5%

**Average
Impact to
Bottom Line**

"Working with Mainspring was both a productive and enjoyable highlight of our year. Our new CLM is driving the efficiencies we desperately needed in our contract creation, approval, and monitoring process. With improved visibility and a range of additional features, our productivity has skyrocketed. I'm confident that these CLM efficiencies will ultimately have a positive impact on our bottom line by reducing redundancy and optimizing our operations."

-Deal Desk Manager of Large, Multinational Technology Company

HIGHLIGHTS

- 10+ Years Avg. Experience
- 275+ Global Implementations
- 100K Trained Users
- 10M Contracts Migrated
- 100M Extracted Data Points

PROJECT-BASED SERVICES

Health Check - A Wellness Assessment of your existing CLM or CPQ configuration to help unlock more value out of your current system.

Strategy & Planning- Helping clients assess, plan and deploy CLM and CPQ capabilities quickly and successfully.

Design & Implementation - Providing a holistic approach to business transformation and the people, processes, technologies and data it impacts, and deploying in ways that have longevity and stickiness for maximum business impact.

System Integrations - Mainspring has experienced system integrators that can handle any up or downstream system, for example Salesforce, SAP Ariba, Oracle, DocuSign.

Contract Data Extraction/Migration - Leveraging AI and Machine Learning to conduct fast and accurate data extraction for migration, cleansing and subsequent analysis.

SUBSCRIPTION-BASED SERVICES

On-demand CLM Admins – We provide system administrator support for existing deployments and provide minor enhancements based on end user feedback and priorities.

Contracts AI-as-Service – We cleanse, manage, and maintain data integrity of your contract repository, and through AI, extract data fields from contracts that are relevant for your team.

Analytics-as-a-Service – We can bring your repository to life with user-friendly, intuitive Tableau dashboards.

A SAMPLING OF CUSTOMERS



Apellis

Boston
Scientific



Itron



MCKESSON



P&G

